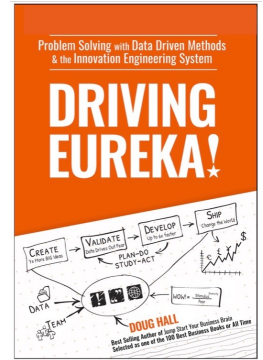


## A.3 - Where Do You Need to Innovate?

You might start to see a pattern... Fill in the boxes below individually and then come back together as a team and discuss your answers.

Think about the problems you may be experiencing with your current products/services and/or problems with your “work systems.” What are you facing today and what might you face tomorrow. Then think about how you work. Work System problems are places where you are working harder not smarter.



<p><b>Problems with PRODUCTS/ SERVICES</b></p>		
<p><b>Problems with INTERNAL WORK SYSTEMS</b></p>		
	<p><b>That You Face TODAY</b></p>	<p><b>That You Will Face TOMORROW</b></p>